

Building the PMO Behind a Category Defining Growth Story

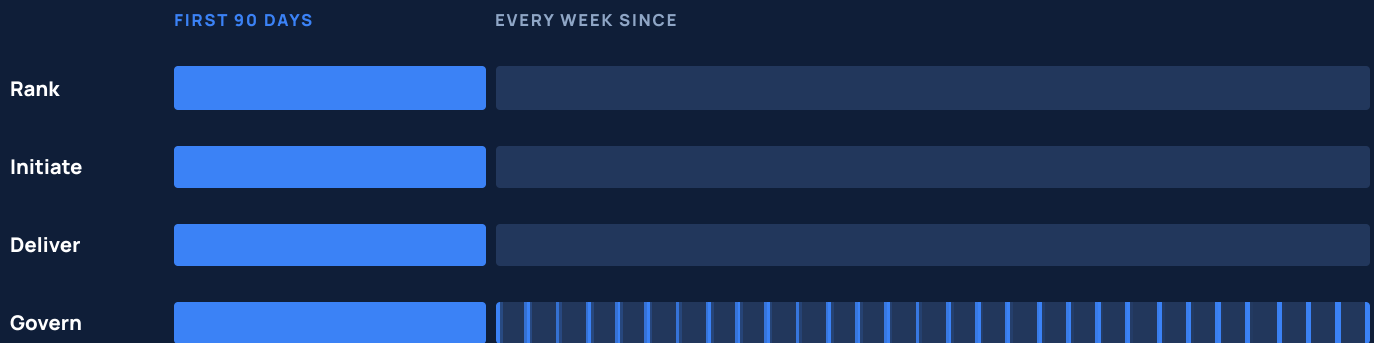
Hurricane Protection Manufacturer · PE Backed Growth

Swiftwater stood up the client's first Project Management Office in 90 days and runs it today, with the client's technology leadership owning the program.

THE OPERATING CADENCE

Ninety days to stand it up. A weekly rhythm to keep it running.

Every discipline was established inside the first 90 days and has run continuously since. The office has not missed its weekly cycle.



SECTOR

Hurricane and storm protection products

MODEL

Vertically integrated, manufacture and install

OWNERSHIP

Private equity majority since 2021

ENGAGEMENT

PMaaS, ongoing

The mandate

The client is a vertically integrated manufacturer and installer of code approved hurricane and storm protection products, owning both its manufacturing plants and its installation and service crews. In 2021, an operationally focused private equity firm took a majority stake to accelerate the next phase: new geographic markets, stronger technology infrastructure, and a footprint scaled to demand.

That agenda multiplied the number of initiatives running at once, across manufacturing, field service, sales operations, and the systems connecting them. **The company engaged Swiftwater to build the delivery structure a portfolio that size calls for:** a way to rank what matters most, start work the same way every time, and give leadership a single view of progress.

What Swiftwater delivered

90 days

to a PMO chartered, staffed, and operating

30+

projects a year running to one common standard

Weekly

SteerCo visibility for leadership and ownership

Client owned

the CIO and Director of IT own the program throughout

The result

The client runs a standing PMO on a defined operating cadence. Projects are ranked, initiated, and delivered against one standard, backlog reviews happen as routine, and SteerCo gives leadership a recurring read on status, risk, and decisions. The client's CIO and Director of IT own the program and carry accountability for results. Swiftwater staffs and operates the office.

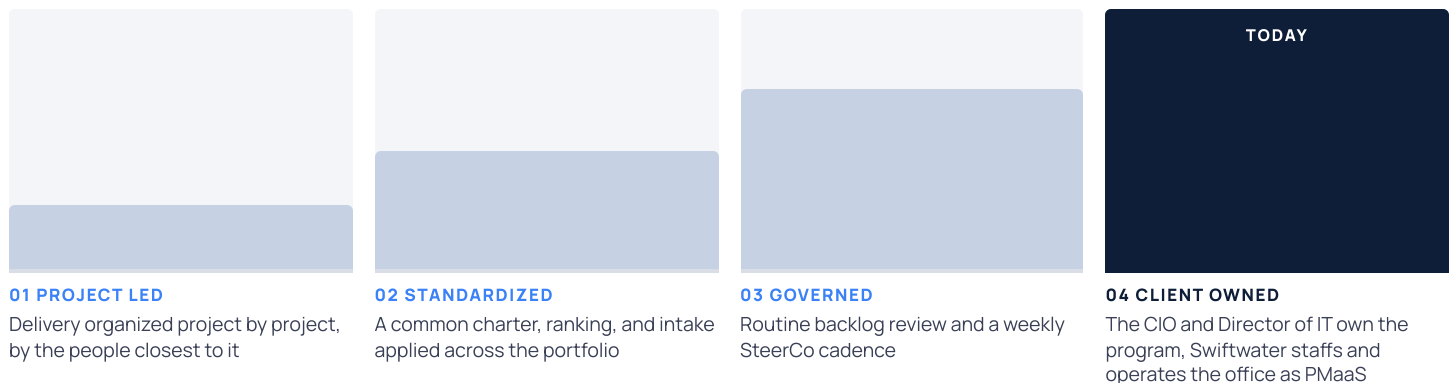
The Swiftwater delivery model

Four disciplines, applied as durable operating processes rather than a fixed, phased methodology. The client's technology leadership owns every one of them. Swiftwater staffs and runs them day to day.



The maturity curve

PMO capability matures in stages, and every organization starts at the first one. This client moved through three stages inside a year and operates at the fourth today.



You own the PMO. We stand it up and run it.

Swiftwater's Program Management as a Service (PMaaS) puts an experienced delivery team inside your organization. We stand up the office, set the standards, and operate it day to day. You own the program and stay accountable for the results. That combination is what produces them.

- PMO stand up and charter
- Project ranking and intake
- Backlog governance
- SteerCo and executive reporting
- Requirements and business analysis
- Change management
- Delivery standardization
- Project managers on demand

30+
projects a year, delivered to one standard

[PMO as a Service](#)
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